

Sustainable Drug Seller Initiative Partner Presentations



Providers' ADDO Associations in Tanzania

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Objectives

Main Objective

- To promote the formation of owner and dispenser associations in order to strengthen private sector participation in the maintenance of the ADDO program

Specific Objectives

- Understand stakeholders' perceptions of establishing ADDO Provider Associations (APA)
- Establish the status of ADDO provider associations in the selected districts, their levels of achievement and challenges
- Characterize the organizational and management capacity of the existing associations
- Document activities of the existing associations
- Identify existing opportunities at the local level to support establishment and proper functioning of the associations.



Methodology

Study area

- Kilosa, Kilombero, Mbarali, Mbinga and Bagamoyo Districts

Associations involved

- KIDDOA, CHAWAMUKI, CHAWAMAMU, MBIDDOA and BEDSA

Key informants

- Association officials [chairperson, secretary, treasurer]
- Council officials [DMO, pharmacist, cooperative officer and trade officer]
- ADDO providers [owners and dispensers]
- Representatives of financial institutions [commercial banks, IMFs and SACCOS]

Data collection methods

Key informant interviews and Focus Group Discussions



Stakeholder's Perceptions (1)

Commonly-mentioned roles & benefits of associations:

- Empower ADDO providers economically
- Provide a platform for common voices
- Promote positive relations among ADDO providers
- Channel for communication with regulatory authorities and other stakeholders
- Enhance delivery of quality medicines and services to the population through self-regulation and peer supervision
- Provide mechanisms for involvement of ADDO providers in public health public campaigns



Stakeholder's Perceptions (2)

Specific issues to be addressed through associations:

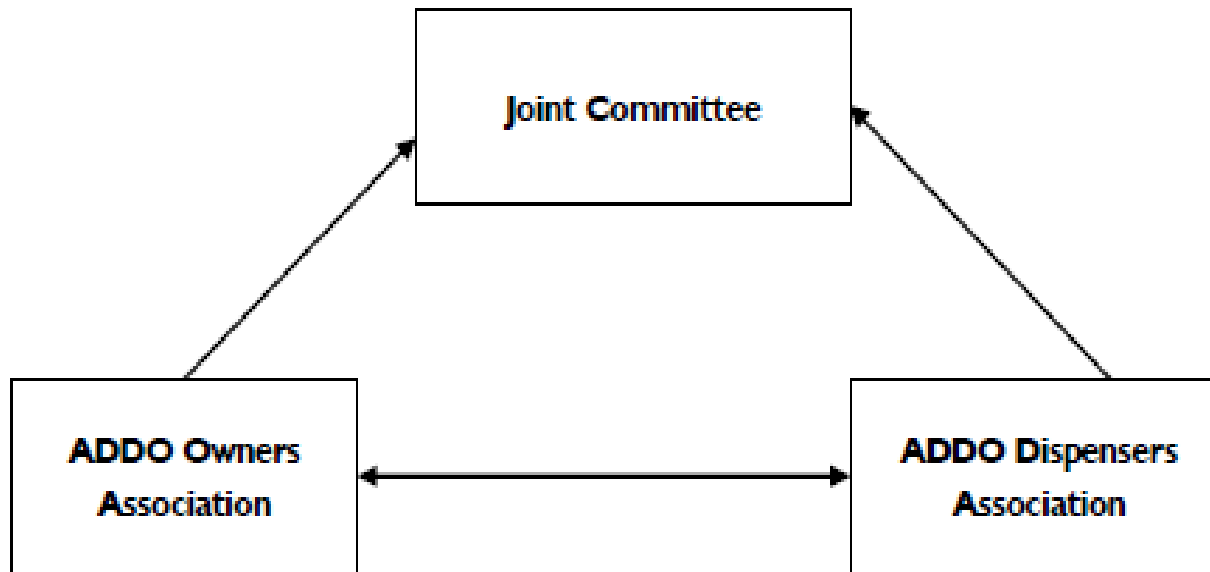
- Dispenser shortage
- Training for ADDO Providers
- Delayed process of accreditation
- ADDO regulation compliance
- Regulation enforcement by authorities
- Unfriendly behaviour of some inspectors
- Register shortage in some areas
- Poor owner-dispenser working relations
- Poor remuneration and working conditions for dispensers



Stakeholder's Perceptions (4)

Preferred types of associations

- Owners only association
- Dispensers only association
- Joint district-based association



Status of Associations (1)

Key observations:

- Weak membership, weak leadership, limited scope of services to members
- Long, delayed APA registration and establishment
- Lack of basic facilities for formal operation [office space and equipment]
- Lack of management systems [HR, planning, financial management systems, reporting]
- Inadequate resource mobilization [overdependence on membership contributions]



Status of the Associations (2)

Associations' Potential

INDICATOR	MBIDDOA	CHAWAMAMU	CHAWAMUKI	KIDDOA	BEDSA
No. of potential members	76	151	207	178	53
No. of registered members	72	130	10	50	35
No. of active members	72	90	4	30	35
Monthly membership subscription fee	Tsh.1,000	Tsh.5,000	Not yet decided	Tsh.1,000	Tsh.5,000
Annual collections from membership subscription (active members)	Tsh.864,000	Tsh.5,400,000	N/A	Tsh.360,000	Tsh.2,100,000
Annual collections if all registered members were active	Tsh.864,000	Tsh.7,800,000	N/A	Tsh.600,000	Tsh.2,100,000
Annual collections if all potential members were registered	Tsh.912,000	Tsh.9,060,000	N/A	Tsh.2,136,000	Tsh.3,180,000
Annual collections from registered members if monthly subscription fee was standardized at Tsh.5,000	Tsh.4,560,000	Tsh.7,800,000	Tsh.600,000	Tsh.3,000,000	Tsh.2,100,000
Annual collections if all potential members were registered and monthly subscription standardized at Tsh.5,000	Tsh.4,560,000	Tsh.9,060,000	Tsh.12,420,000	10,680,000	Tsh.3,180,000



Current Association Activities

Mobilize ADDO providers for training

Represent members in council authority meetings

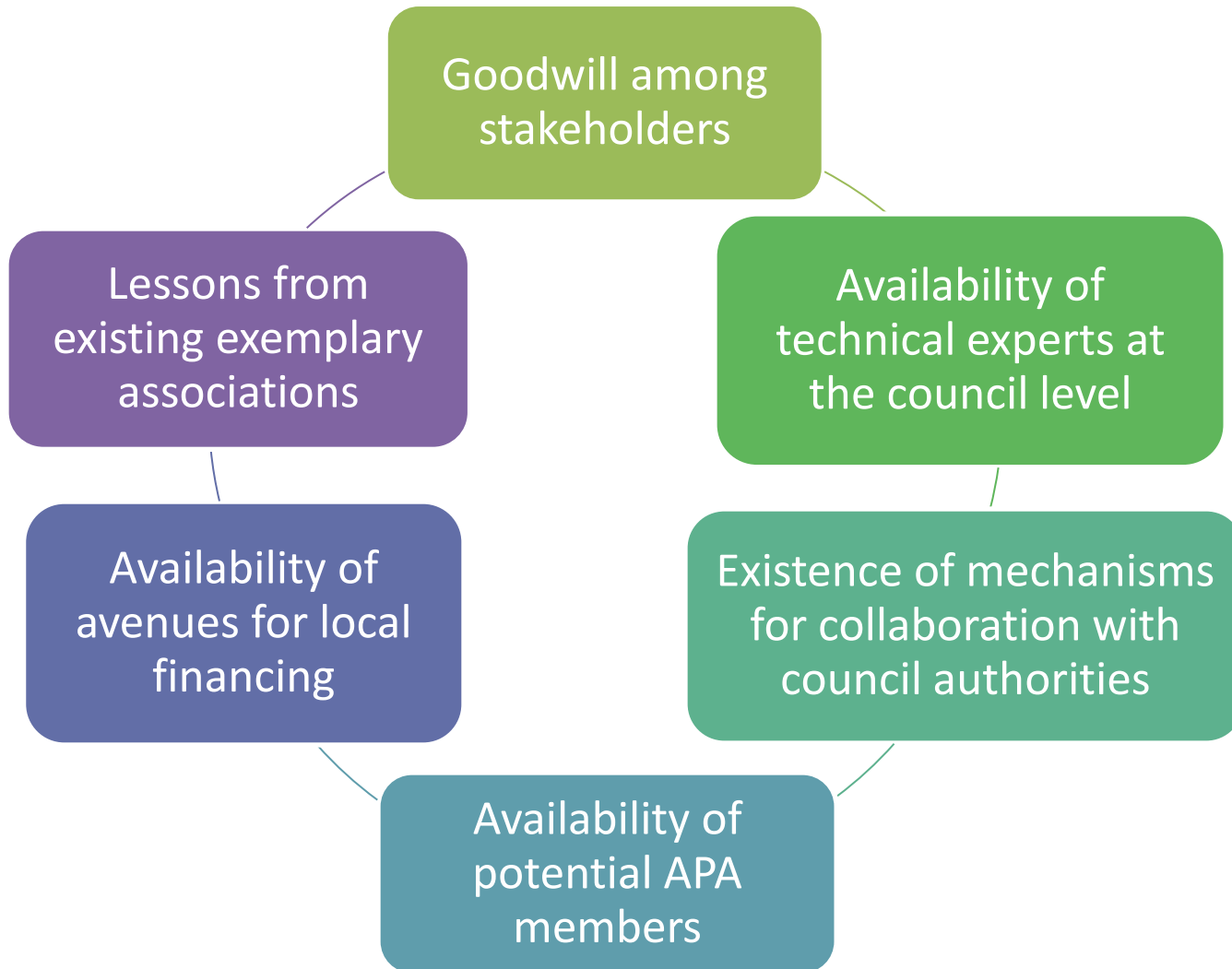
Peer supervision on regulatory issues

Pooled procurement of supplies (e.g. MBIDDOA)

Conflict resolution among members



Opportunities



Recommendations (1)

Foster Establishment of ADDO Associations:

- 1. Sensitization and advocacy to raise awareness on association roles, benefits, responsibilities and registration procedures
- 2. Update the practical toolkit for establishing and managing APAs
- 3. Provide technical support through establishment of a council taskforce on ADDO provider associations
- 4. Integrate how to establish and manage associations in the ADDO owner/dispenser trainings
- 5. Integrate APA monitoring into routine council functions such as supportive supervision and inspection visits.



Recommendations (2)

Strengthen APA Operations:

Designate ADDOs to serve as coordination centers in the interim period

Provide basic leadership and managements skills training to APA officials

Strengthen institutional networking and collaboration with ADDO stakeholders

Expand and maintain an active membership base and optimizing membership fees

Support model associations to serve as learning grounds to the ADDO providers

Facilitate experience and best practice sharing through exchange visits and production of an ADDO newsletter



Recommendations (3)

Enhance ADDO Association Sustainability:

Explore financing options to reduce over-dependency on membership fees

Promote transparency and accountability in managing APA resources

Establish mechanisms for long term engagement of members

Establish a system for routine follow up, supportive supervision, and monitoring and evaluation of associations' activities



THE END

Thank you for listening

